

INVITATION

ENERGY MINISTER DELEGATION TO INDONESIA

JAKARTA, FEBRUARY 14-17, 2017



Business Sweden, the Swedish Energy Agency and Embassy of Sweden in Jakarta invite you to participate in a delegation led by Mr Ibrahim Baylan, Minister of Policy Coordination and Energy and accompanied by Mr Erik Brandsma, Director General of the Swedish Energy Agency. The delegation is focused on unlocking business potentials in the energy sector in Indonesia and offers a unique opportunity to showcase Swedish solutions and know-how for Indonesian decision makers.

Indonesia is at the heart of the world's most dynamic economic region and by far the largest economy in Southeast Asia. With a population of 255 million and massive investments in infrastructure, a rapidly growing consumer market, and a progressive economic reform agenda, Indonesia is set to strengthen its position in the region and as a force in the world economy.

The demand for sustainable and innovative energy solutions in Indonesia is growing at an increasing rate. By 2019, Indonesia has set a target to increase total electricity capacity with 35GW. By 2025, the government is targeting 23% of the total energy mix to be made up by renewable resources. Swedish companies can offer a lot to the Indonesian energy sector - both energy efficiency solutions and solutions for improving the energy mix to focus on more renewable energy sources.

Team Sweden has been working in Indonesia since 2013 supporting Swedish technology and know-how in the energy sector. This work has provided a wide network of key decision makers that will be leveraged during the business delegation.

Key country facts Indonesia:

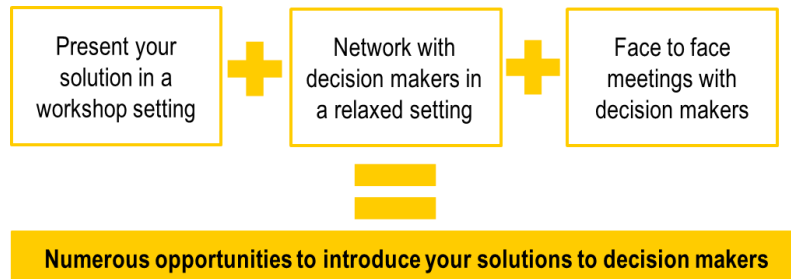
- ▶ 255 million inhabitants #4 worldwide
- ▶ The 7th largest economy in the world by 2030
- ▶ An additional 90 million Indonesians joining the consuming class by 2030 accelerating energy demand

Key energy sector facts:

- ▶ 35GW supply increase by 2019 targeted by the Indonesian government
- ▶ 23% renewable share of energy mix target 2015, up from 9% today

Why participate in this event?

- ▶ Learn more about the business potential in the Indonesian energy sector
- ▶ Be introduced and get connected to the Indonesian decision makers and potential business partners
- ▶ Pitch how your solutions, products and services can support the energy sector transformation of Indonesia
- ▶ Promote your company and leverage the strong reputation Sweden has in Indonesia.



If you are interested, please register through the attached form and we will contact you.

Welcome!

For additional information please contact:

Anders Wickberg, Trade Commissioner to Indonesia
anders.wickberg@business-sweden.se

Firman Ardiansyah, Consultant
firman.ardiansyah@business-sweden.se

Attachments:

1. Delegation Program (draft)
2. Registration Form
3. General Conditions for Participation in Joint Export Activities

ATTACHMENT 1: PRELIMINARY PROGRAMME

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JAKARTA, FEBRUARY 14-17, 2017

Tuesday, 14 February	
07.30 – 08.30	Welcome Briefing and Breakfast Venue: (TBA), Jakarta <ul style="list-style-type: none"> Practical information and introduction to program
09:00-14:00	Seminar and Focus Discussion, including networking lunch Smart Grid Solutions for an Archipelago Nation <ul style="list-style-type: none"> Seminar and focus discussion by including Indonesian stakeholders and Swedish company delegation Technologies in scope: Smart micro grids, renewable power plant, wide area management, power quality, smart metering ID stakeholders : DG Electricity Power, PLN, PJCI, EBTKE , METI, APINDO
	Sustainable Solutions for Building and Industrial <ul style="list-style-type: none"> Seminar and focus discussion by including Indonesian stakeholders and Swedish company delegation Technologies in scope: LED, inverter, efficient chiller, sensor and controller, waste heat recovery, Combine Heat and Power, Building material ID stakeholders : GBCI, EBTKE DG Energy Conservation, METI, MASKEEI, Ministry of Public Works and Housing, Property Developers (Gunung Sewu, Ciputra, Sinar Mas), hotel chains, academia
Wednesday, 15 February	
12.00 – 17.00	Lunch and Visit Program Technologies in scope: Efficient boiler, Efficient chiller, Combined heat and power, Waste heat recovery, combustion efficiency.
	Industrial Energy Solutions <ul style="list-style-type: none"> Visit to Cikarang Listrindo, an industrial estate local grid
	Low Energy Building, Energy Saving & Efficiency <ul style="list-style-type: none"> Visit to PT. Unilever Indonesia Cikarang, a green FMCG manufacturer
19.00 – 21.00	Company delegation dinner with Minister Baylan and DG Brandsma Venue: TBA
Thursday, 16 February	
09.00 – 11.00	Sweden – Indonesia Energy Forum Sweden – Indonesia Energy Forum is a platform for sharing best practices and strategies to maximize the implementation of sustainable and innovative energy solutions in Indonesia. Venue: Indonesia Ministry of Energy's office, Jakarta
11.00 – 12.00	MOU Signing Ceremony
12.00 – 13.00	Lunch break
13.00 – 16.00	B2B Meetings with Indonesian stakeholders
19.00 – 21.00	Dinner Reception with Indonesian and Swedish participants Venue: The Swedish residence, Jakarta
Friday, 17 February	
09.00 – 15.00	B2B Meetings with Indonesian stakeholders

Note: In parallel to the company delegation program, there will be opportunities for selected participants to join the Minister and Director General programs including selected bilateral meetings

ATTACHMENT 2: REGISTRATION FORM

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Participant Fee:

- ▶ Standard fee: 30,000 SEK per company
- ▶ SME* fee: 15,000 SEK per company

Please note:

- ▶ The fee does not cover accommodation, flights, pick up at the airport or other arrangements outside of the program.
- ▶ Reduced fee for SME* (companies with annual revenue under 100 MSEK and less than 50 employees)
- ▶ For more information please contact:
 - Anders Wickberg, Trade Commissioner to Indonesia, anders.wickberg@business-sweden.se
 - Firman Ardiansyah, Consultant, firman.ardiansyah@business-sweden.se

We hereby register as a participant

Please complete the information below and send no later than 25 January, 2017.

Company: _____ Corporate ID: _____

Name: _____ Title: _____ Email: _____

Mobile: _____ Date: _____ Signature: _____

Invoicing details

Company: _____ Corporate ID: _____

Invoicing address: _____

Postal code: _____ City: _____ Country: _____

Phone: _____ Name: _____ Email: _____

ATTACHMENT 3: GENERAL CONDITIONS

General Conditions for Participation in Joint Export Activities (exhibitions, delegation travels, etc.)

1. General

BUSINESS SWEDEN undertakes to carry out the export activity described in the invitation on condition that the necessary number of companies signs up by giving binding notice of participation and no obstacles specified in section 5 below exist in regard to the performance of the activity.

2. Participation fee

Companies taking part in the activity undertake to cooperate in order to achieve its aim and facilitate its performance and also to pay the fee specified in the invitation. Participation in the activity may not be made available or assigned to a third party without the prior written consent of BUSINESS SWEDEN. Unless otherwise expressly stated, all prices are exclusive of VAT. The participation fee shall be paid in advance.

If the price has been specified in SEK and BUSINESS SWEDEN has to pay certain costs in local currency, the price shall at the time of payment be adjusted if the exchange rate has changed by more than 5% between the date of the invitation and the date of invoicing.

In the event of fewer companies signing up for the activity than required in the invitation, the participating companies undertake to pay an increase not exceeding 10% of the participation fee.

The term of payment is 30 days from the invoice date. In the event of late payment, penalty interest is payable at the current Swedish reference rate ("referensränta") plus eight (8) percentage points. Any costs for collection or other measures to obtain payment will be charged to the company.

3. BUSINESS SWEDEN's undertakings

BUSINESS SWEDEN's undertakings are limited to what is stated in the invitation and the present conditions. Payments for services that BUSINESS SWEDEN has undertaken to perform by written agreement, over and above what is included in the activity, shall be made as they fall due after invoicing.

BUSINESS SWEDEN is entitled to depart from the method specified in the invitation of performing the activity if its performance requires this.

4. Cancellation etc.

Registration is binding. If not stated otherwise in the invitation, upon cancellation of participation the fee will be charged in full as from the date BUSINESS SWEDEN has received and confirmed the company's binding reservation.

5. Force majeure etc.

BUSINESS SWEDEN may cancel the activity or postpone carrying it out for a reasonable period if any obstacle to or unreasonable increase in the cost of carrying it out arises or if carrying it out would jeopardise the safety of persons or property affected by the activity, due to an event or circumstance outside BUSINESS SWEDEN's reasonable control (force majeure). Such events or circumstances include acts of violence or a risk of acts of violence of all kinds (including war, hostilities, acts of sabotage etc.), natural phenomena (earthquakes, hurricanes, floods etc.), sudden events which cause injury or damage (fires, explosions etc.), labour conflicts (strike, lockout, blockade, working to rule etc.), events and interventions of an official nature (changes in the law, new legislation, a change in the exchange rate), and other unforeseen events or unforeseen consequences of foreseeable events such as lack of transport, a shortage of skilled workers, power cuts etc.

BUSINESS SWEDEN shall inform the participating companies in an appropriate manner as soon as possible after force majeure is deemed to exist.

In addition to what is stated in the first paragraph of this section, the effect of invoking force majeure is that BUSINESS SWEDEN will be absolved from economic consequences, including damages for delay in carrying out the activity or for the activity not being carried out at all or not being carried out as agreed.

6. Disputes etc.

These general conditions shall be governed by and are construed in accordance with Swedish law. Any dispute in connection with these general conditions shall be finally settled by arbitration in accordance with the Rules for Expedited Arbitrations of the Arbitration Institute of the Stockholm Chamber of Commerce.